#### **GLOBAL VISION**

# Shared value

2021 has set the base for recovery from the economic and health effects of the COVID-19 pandemic. During the year, some assets reached pre-pandemic traffic levels, although the outbreak of new variants still impacts their performance.

The epidemiological evolution and the vaccination campaigns in the markets where Ferrovial operates relieved the pressure on hospital admissions, easing mobility restrictions and enabling the gradual recovery of the economic activity.

Growth prospects are supported by the implementation of the announced recovery plans (for example US Infrastructure Investment and Jobs Act, EU Next Generation Funds or UK Build Back Better among others), which will contribute to the transformation of the infrastructure sector towards a more green, digital and inclusive industry.

This context presents several opportunities and challenges for Ferrovial:

- New COVID-19 outbreaks may continue to impact mobility, traffic patterns and business travel.
- Congestion in cities and in their access routes will demand new infrastructure and innovative mobility alternatives.
- Digitalization of transport infrastructure and the increasing need for connectivity will require investments in technology to enhance safety and travel time reliability.
- The evolution of inflation and energy prices, supply chain shortages and labor market disruption may impact economic recovery in the markets where the company operates.
- Decarbonization commitments will increase the demand for new energy infrastructure, such as renewable energies and other net-zero technology solutions.

The company is proactively addressing this changing context to develop business opportunities aligned with its strategy.

### **STRATEGY**

Ferrovial has completed its second year of Horizon 24, reaffirming its strategy with a focus on growth in infrastructure. During 2021 the company announced corporate transactions to grow in its core toll roads business (such as the stake increase in the I-66 in USA or the acquisition of 24.9% of IRB in India). In addition, the company established the Energy Infrastructure and Mobility business unit, to develop new projects related to sustainable infrastructure. Ferrovial has also divested several non-infra and services businesses, and is committed to reach the full divestment of the Services division.

#### Strategic priorities

People: promote the highest standards for health and safety in
its operations, committing to train employees and leveraging real
time data to predict and prevent accidents. Ferrovial will continue
identifying, developing and retaining talent, acknowledging the
importance of diversity and engagement as a source of competitive
advantage and future growth.

- Sustainable growth: develop and operate sustainable, innovative
  and efficient infrastructure with high concessional value. The
  company will focus on its core markets (US, Canada, Spain, UK and
  Poland), while pursuing selective opportunities in other regions
  such as India, Australia and other selected countries in Latam and
  Europe.
  - In Toll Roads, continue developing greenfield traffic-risk projects (with a focus on managed lanes in North America) while proactively generating pipeline and bidding for other strategic projects.
  - In Airports, protect the value of assets in portfolio as the air travel sector recovers gradually, and develop selective opportunities for growth, establishing relationships with stakeholders to reinforce competitiveness.
  - In Energy Infrastructure, develop greenfield projects in transmission lines and renewables, leveraging internal industrial capabilities, and rotate assets to increase returns and recycle equity.
  - In Construction, support concession business while focusing on profitability and risk management. Reinforce competitiveness through advanced technical solutions and developing relationships with stakeholders, partners and clients in core geographies.
  - Ferrovial will explore opportunities in other sustainable infrastructure related sectors, such as water, mobility and vertiports.

Financial discipline continues to be a priority for Ferrovial, strengthening its capital structure and rotating non-core assets and businesses to realize value and fund future growth.

- risk management, embedding technology within the business and risk management, embedding technology within the business and turning global sustainability challenges into business opportunities with positive social impact. The company's sustainability strategy, aligned with the UN Sustainable Development Goals, commits to targets in decarbonization, water footprint, gender equality and integrity among others, and is endorsed by Ferrovial's presence in indexes such as Dow Jones Sustainability, Carbon Disclosure Project and FTSE4Good.
- Innovation: strengthen the core business through digitalization, supporting transformation and future growth (for example, enhancing road connectivity). Focus on automation, efficiency, competitiveness, agility, data and its monetization while enhancing an entrepreneurial and digital culture.

Horizon 24 Plan Integrated Annual Report 2021

## Horizon 24: Year Two

The Horizon 24 Strategic Plan, which covers the period 2020-2024, focuses on the development, construction and operation of sustainable infrastructures. Despite the difficulties imposed by COVID-19, Horizon 24 is progressing as planned.

#### **VISION** Develop and operate sustainable, innovative and efficient infrastructures <u>l-66</u> creating value for stakeholders stake increase up to 55.7% acquisition of 24.86% for 369 million euros **PURPOSE** Toll Roads Sustainable infrastructure for a world on agreements with Kapsch, Telefonica, the move Microsoft, 3M and Capgemini Silvertown private 5G People Heathrow and AGS network management under Sustainable growth COVID restrictions Operational excellence Growing EBIT: new projects under Innovation margin development **AIRPORTS** consolidation (%) **Vertiports** new CEO Abacus: CONSTRUCTION A • project in Florida completing letter of intent implementation in the UK New Digital Horizon Innovation Plan 22-24 <u>Infrastructures</u> new director • start of construction of **ENERGY** Implementation of project in Spain Digital Enablers start of construction (Data, Cyber, etc.) of the "Centella" project in Chile Integrity Respect **Solutions** Programs (Workday, Abacus, IT new director • reinforcement of the team Finance, etc.) • Siemsa integration Innovation <u>Water</u> OTHER BUSINESSES Collaboration new contracts • reinforcement of the team opportunities in Europe Excellence and Latin America **Mobility** · sale of Wondo to MaaS Sustainability Global Strategy • opportunities development Health, Safety and Wellbeing: 15.1% improvement in Operational Technology and frequency rate of serious digitalization model and fatal accidents processes Diversity and **Executive Committee:** engagement appointments of Andrés Sacristán, plans Luke Bugeja and Gonzalo Nieto Creation of the Energy Infrastructures and Mobility

business unit