

FERROVIAL IN 2 MINUTES

# Business Model

Develop and operate innovative, efficient and sustainable infrastructure while creating value for our stakeholders

## SUSTAINABLE INFRASTRUCTURE

PRICING FLEXIBILITY

SELECTED GEOGRAPHICAL EXPOSURE

LONG DURATION ASSETS

CONTRACTING CAPABILITIES TO SUPPORT INFRA PROJECTS

INNOVATION, DIGITALIZATION & EFFICIENCY



### TOLL ROADS

- Maintain and develop competitive advantages in greenfield projects with traffic risk and grow this type of high-value concession projects
- Focus on Managed Lanes
- Main assets:
  - 407 ETR (Toronto, Canada)
  - Managed Lanes in USA: DFW in Texas (NTE, LBJ & NTE35W), I-77 in Charlotte & I-66 in Virginia (under construction)



### AIRPORTS

- Yellowfield project & operational capabilities
- Remain conservative and asset specific
- Main assets:
  - Heathrow (25% stake) regulated asset
  - UK Regional Airports, AGS (50% stake)



### ENERGY INFRASTRUCTURE & MOBILITY

- Exploring new sustainable infra related opportunities
- Power infrastructure, Energy efficiency, Water & Mobility



### CONSTRUCTION

- Key to the development of greenfield projects
- Focus on markets with a commitment to infrastructure
- Ferrovial Construction, Webber (TX, US) & Budimex (Poland)